Message Text

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ACTION OPIC-06

INFO OCT-01 NEA-10 ISO-00 EB-07 L-02 TRSE-00 AID-05 CIEP-01

OMB-01 XMB-02 CIAE-00 INR-07 NSAE-00 /042 W

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R 220812Z MAY 75 FM AMEMBASSY ISLAMABAD TO SECSTATE WASHDC 212 INFO AMCONSUL KARACHI AMCONSUL LAHORE

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E.O. 11652: N/A
TAGS: EINV, PK
SUBJ: OPIC INSURANCE: AMERICAN EXPRESS INTERNATIONAL BANKING
CORPORATION 391-72-033

REF: A) STATE 112567; B); KARACHI 930 (NOTAL)

- 1. AT EMBASSY'S REQUEST, CONGEN KARACHI TOOK ACTION ON REFTEL A. ITS REPORT FOLLOWS.
- 2. BEGIN TEXT. DISPUTE OVER RESERVE REQUIREMENTS FOR NON-PAKISTAN-DOMICILED BANKS (PARA 3, REFTEL A) TURNED OUT LARGELY AS PREDICTED IN KARACHI MEMCON OF SEPTEMBER 12, 1974. FOREIGN BANKS HERE WERE UNABLE TO VOID GAZETTE OF PAKISTAN RULING DATED APRIL 4, 1974, WHICH RESCINDED EXCEPTION PREVIOUSLY ACCORDED FOREIGN BANKS ALLOWING THEM TO MAINTAIN RESERVES AT APPROVED INSTITUTIONS OVERSEAS. FOREIGN BANKS HERE ALSO UNABLE TO PURSUE SCHEME OF BUYING DOLLAR DEBENTURES ISSUED ON LOCAL MARKET TO AVOID "CROSS COUNTRY RISK" SINCE NO SUCH DEBENTURES WERE EVER ISSUED BY NATIONAL DEVELOPMENT FINANCE CORP. OR ANY OTHER ORGANIZATION HERE. UNDER AGREEMENHKREACHED BETWEEN STATE BANK AND U.S. BANK BRANCHES, LATTER WILL, IN ORDER BUILD UP RESERVE TO REQUIRED LEVEL, RETAIN EARNINGS HERE ANNUALLY EQUAL TO 25 PERCENT OF THE TOTAL RESERVE REQUIREMENT LIMITED OFFICIAL USE

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(WHICH AMOUNTS TO FIVE PERCENT OF THE RESPECTIVE BANKS'

TOTAL TIME AND DEMAND DEPOSITS). SINCE FNCB MADE NO PROFITS LAST YEAR, IT BROUGHT IN 25 PERCENT OF RESERVE REQUIREMENTS.

- 3. WHILE BOTH AMERICAN EXPRESS AND BANK OF AMERICA HERE DO NOT GO SO FAR AS TO STATE THAT APPLICATION BY EMBASSY FOR "NO OBJECTION" LETTER FOR INSURANCE ON NEW LOCAL RESERVES WOULD "REOPEN RESERVE REQUIREMENT ISSU," THEY DO PROFESS SOME FEAR THAT SUCH APPLICATION FOR GOP APPROVAL OF EXPRO-PRIATION AND OTHER INSURANCE WOULD ADVERSELY AFFECT THEIR GENERAL RELATIONS WITH THE STATE BANK AND THEREBY POSSIBLY PREJUDICE ANY CHANCES THEY MIGHT HAVE FOR OBTAINING EVENTUAL APPROVAL FOR THE NEW BRANCHES WHICH THEY WISH TO OPEN. THEY REALIZE, HOWEVER, THAT "NO OBJECTION" LETTER FROM SOME ENTITY OF GOP IS SINE QUA NON FOR OPIC ISSUANCE OF INSURANCE. DOLLOWING RETURN TO KARACHI OF SHAFIQ AHMED OF BANK OF AMERICA EVENING MAY 20, AMEX AND BANK OF AMERICA ARE NOW IN MUTUAL CONSULTATION CONCERNING PROBLEM AND WILL LET US KNOW WHAT THEY HAVE DECIDED SHORTLY. IN THE MEANTIME, THEY REQUEST THAT US MISSION REFRAIN FROM ANY CONTACT WITH GOP CONCERNING THIS QUESTION.
- 4. FNCB, HOWEVER, TAKES DIFFERENT POSITION ALTOGETHER. THEY HAVE NOT YET AND DO NOT INTEND THIS YEAR TO SEEK OPIC INSURANCE ON THE TRANCHE OF CAPITAL THEY HAVE IMPORTED THIS YEAR. THEY DO NOT BELIEVE, HOWEVER, THAT ANY INSURANCE APPLICATION THEY MIGHT MAKE NEXT YEAR AND THE "NO OBJECTION" LETTER THEREBY REQUIRED WOULD PREJUDICE THEIR POSITION WITH GOP.
- 5. KARACHI COMMENT: ALTHOUGH WE HAVE NOTHING CONCRETE ON WHICH TO BASE OUR OPINION, WE THINK THE FEARS OF AMEX AND BANK OF AMERICA MAY BE SOMEWHAT EXAGGERATED. END TEXT.
 BYROADE

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